

TOM HANEY, MRED

Vice President

Tom Haney specializes in the representation of vacant Land, focused on the Southwest Valley of greater Phoenix. With over 20 years of land experience in the Phoenix MSA, including 5 years working at the Arizona State Land Department, Tom has successfully completed a variety of complex land transactions throughout his career. Tom has represented over 10,000 acres in closed transactions, structured 21 commercial ground leases, and facilitated a 320-acre land remediation project, in total consideration of \$290M. As a 4th generation Arizona native, Tom has a unique advantage when it comes to understanding the valley's growth patterns, land use economics, and navigating the everchanging Arizona land market for his clients.

Tom earned a Master's in Real Estate Development from Arizona State University and continues to strive for knowledge on development trends and financial feasibility every day. Tom's passion for land, experience, and drive of knowledge, aids in providing his clients with the most comprehensive data to allow for clear, strategic, and effective decision making.

CREDENTIALS & AFFILIATIONS

TCN Worldwide Real Estate Services Valley Partnership Southwest Valley Chamber of Commerce American Planning Association, Arizona Chapter The First Families of Arizona NAIOP ULI ICSC

EDUCATION

Arizona State University, W.P. Carey School of Business -Masters Degree in Real Estate Development

Arizona State University, W.P. Carey School of Business - BA Urban Policy, cum laude

Arizona School of Real Estate & Business - Associate Brokers Program

Commercial Real Estate Institute

Arizona School of Real Estate & Business - Real Estate Sales License



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